



Birla Institute of Technology & Science, Pilani

An Institution of Eminence
Pilani Campus

JOB DESCRIPTION

About BITS Pilani	Birla Institute of Technology & Science, Pilani has been declared as an "Institution of Eminence Deemed to be University" by the Central Government of India in exercise of the power conferred under Section 3 of the UGC Act 1956 and is a renowned science and technology institute with Its headquarter located in Pilani, Rajasthan, India. In addition to Pilani, BITS Pilani has campuses in Dubai, Goa, Hyderabad and Mumbai.
Industry/Service	Higher Education
Post/Job Title	Chief Manager (Strategic Initiatives)
Job Type	CTC, Full time
Reporting to	Vice Chancellor
Will also work very closely with	IQAC, IKA, Raking and Accreditation team, AFS, GAU and other relevant Internal & External stakeholders/teams as per the requirement of the role.
No. of position	One
Location	Pilani
Principal Responsibilities	<p>A] Strategic Planning & Implementation</p> <ul style="list-style-type: none"> Lead the development and execution of the Group's strategic plan in alignment with BITS Pilani's vision and mission. Drive long-term academic, infrastructural, and institutional planning across all campuses. Facilitate horizon scanning, benchmarking, and market research to anticipate trends in global higher education. Analyze global trends in higher education to proactively guide policy and planning at BITS Pilani. Provide decision support to the Vice Chancellor, Directors, and other senior leadership through planning documents, scenario models, and strategic briefs. Strategically plan and implement short- and long-term initiatives to improve institutional performance across ranking indicators. <p>B] Institutional Growth & Expansion</p> <ul style="list-style-type: none"> Provide oversight and direction for capacity expansion initiatives such as Project Vistaar, new campuses and international partnerships. Establish and strengthen strategic partnerships with leading national and global industry partners and OEMs. Enhance global visibility through increased international collaborations, high-end research, and impactful publications. Coordinate feasibility studies, DPRs, PORs and business cases for new academic programs, schools, and locations. Drive strategic input into infrastructure planning, capital investments, and campus master plans. Monitor implementation progress of strategic and academic initiatives; produce periodic reports for the VC, Boards, and stakeholders. Enable sponsored research, innovation fellowships, and technology transfer through active industry collaboration. Facilitate the creation and growth of Centres of Excellence (CoEs) focused on frontier technologies and landing platforms for Technology Transfer (ToT) aimed at broader societal impact. Support deep-tech and early-stage startups through co-development opportunities, corporate mentorship, and market access programs.



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	<ul style="list-style-type: none"> Facilitate high-quality international conferences that promote global engagement, academic excellence, and industry-academia collaboration. Drive institutional engagement with major global university ranking bodies (QS, THE). <p>C] Project Management and Execution</p> <ul style="list-style-type: none"> Oversee the entire life cycle of strategic projects—from scoping and budgeting to implementation and evaluation. Ensure adherence to timelines, budgets, and quality standards for brownfield and greenfield projects. Develop risk mitigation strategies and establish monitoring frameworks for key strategic project/initiatives Liaison with campus level leadership across campuses for synchronous delivery. <p>D] External Relations and Alliances</p> <ul style="list-style-type: none"> Work with national and international partners (government bodies, global universities, funding agencies, think tanks) to build strategic alliances. Engage with bodies like UGC, AICTE, QS, NIRF, NAAC to enhance rankings, research output, and visibility. Represent BITS Pilani at relevant summits, policy meetings, and global education platforms. <p>E] Cross-functional Leadership & Communication</p> <ul style="list-style-type: none"> Collaborate with Directors, Deans, and Function Heads across all campuses to foster a unified approach to strategy and planning. Disseminate strategic insights and drive organizational alignment through communication frameworks. Lead or support taskforces on priority areas (e.g., digital transformation, quality assurance, sustainability).
Qualification and Experience	<ul style="list-style-type: none"> Post Graduate / MBA from a premier institute with a minimum of 8-10 years of relevant experience preference will be given to the candidate having experience in higher educational Institute or University. Should have Business Analytical/Data Analytical skills Should have excellent collaboration skills Should have excellent communication and interpersonal skills.
Remuneration	<p>The compensation of around Rs. 30 Lakhs per annum depending upon experience and qualification.</p> <p>An appropriate housing facility will be provided within the campus.</p>