

Commercial & Investment Bank Research & Analytics, Markets - Comprehensive Capital Analysis and Review (CCAR) & Sales

The Commercial & Investment Bank Research & Analytics is an integrated specialist team covering Origination (Banking and Markets), Products (Securities Services and Treasury Services), Research, Data Analytics and Strategy globally. We help global corporations, institutions and organizations of all sizes grow their businesses by providing cutting edge analytics and solutions. This group provides you an opportunity to collaborate and work in a high paced global environment and develop a wide range of technical (financial, analytical, quantitative, and coding) and interpersonal skills. Depending upon the function you are part of, you will be making an impact in providing solutions to our Commercial & Investment Banking clients.

What to Expect

Comprehensive Capital Analysis and Review (CCAR) & Sales, Markets Group

J.P. Morgan's Markets Group (part of CIB Research & Analytics) in Mumbai was set up as an extension of the Firm's global markets teams across regions. It's a growing team covering multiple asset classes within the Markets umbrella - FI /Equities - across geographies. The activities can be broadly bucketed as Sales, Trading & Structuring, Finance and Sales support.

The team is based out of L&T office of J.P. Morgan in Powai, Mumbai.

Job Responsibilities:

You'll make an impact by

- Perform in-depth data analysis, using statistical and machine learning modeling techniques including decision trees, neural networks, to creatively build predictive or explanatory models
- Devising/improving models on new/existing regression analysis. This includes coding the entire statistical methodology in R, Python
- Translate business needs into quantitative analyses and tools; communicate complex results to senior stakeholders in a clear and precise manner
- Develop metrics and statistical model prototypes that can be used to influence business outcomes.
- India location is now responsible for the entire forecast modelling using quantitative and advanced statistical techniques and presenting to regulators and OC committee since last year.
- Lead and participate in ad-hoc projects as needed by senior management or regulatory initiatives
- Work as part of a sales team that focuses primarily on fixed income derivatives and structured investment products. Devise and provide pricing on derivative structures using internal pricing models and help with post trade process like instrument creation, assist with booking, note issuance process, term sheet preparation.
- Analyzing the research reports and trade ideas from various sources and generating strategies relevant for our client base.
- Combining the product knowledge with the market research and generating pitch books / factsheets which highlight why a particular product is suited for the current environment.
- Taking responsibility for post trade lifecycle events and assist with any client queries (settlements issues, lifecycle calculations, reconciliations, legal document checks).
- Influence the process improvement and automation agenda for the sales team. Develop process automations for daily tasks. Make use of automated pricing tools from the desks, contribute to the development to meet client's needs and help roll-out the capabilities to clients.

Required qualifications, capabilities and skills:

- Experience of working on R/Python statistical, analytical and machine learning libraries.
- Knowledge of probability theory, statistics and machine learning would be an advantage.
- Advanced user of MS Office suite, including Word and PowerPoint
- Close attention to detail and ability to work to very high standards
- Strong quantitative and analytical skills

- Strong communication skills (both written and verbal) and ability to present findings to a non-technical audience
- Ideal candidates for these positions would be graduates/post-graduates with good academic records from esteemed universities with some exposure to finance/actuaries/accounting and/or derivatives.
- Strong knowledge of Equities, Forex, Rates, Fixed Income or Commodities
- Team collaboration skills in a multi-location set up (working closely with teams based across regions)

Applications will be reviewed on a rolling basis. We strongly encourage you to submit your application as early as possible as programs will close once positions are filled

Join Us

At J.P. Morgan, we're creating positive change for the diverse communities we serve. We do this by championing your innovative ideas through a supportive culture that helps you every step of the way as you build your career.

J.P. Morgan's Markets Group provides a challenging work environment and excellent opportunities to learn and grow both at the CIB R&A and in the Firm's global network.

If you're passionate, curious and ready to make an impact, we're looking for you.